

Olivier GRISERI

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**O V E R V I E W**

A highly successful Project Director with Master qualification in electrical engineering. 3 years' experience in teaching and 10 years of project management experience in France on large and complex infrastructure projects in the Energy, Telecom and Rail sectors.

Currently Manager of ATALAND, an engineering office based in Brittany, France.

Please visit our website : www.ataland.fr

O B J E C T I V E

A mission that provides me with versatile and challenging responsibilities in the Transport sector.

S K I L L

- Project Management,
- Bid Management,
- Good experience in managing and leading engineering teams,
- Electrical Engineering, Civil Works, Energy, Telecommunications, Transportation technical skills, 3G/GSM/GSM-R particular skills,
- Rail environment and rail industry telecommunications applications skills,
- Environment sector knowledge,
- General Contracting, Planning skills,
- Negotiation, Communication, Team building, Multi-Cultural Experience,

C A R E E R H I G H L I G H T

- 2012 : creation of ATALAND,
- 10 years' experience in a wide range of Wireless/Radio Communications System and Civil Works in a technically complex environment,
- Managed several projects scope, risk, quality, integration, time, and cost,
- Excellent organizational, leadership and communications skills, wide ranging experience, technical expertise, integrity, and the ability to make things happen,
- Equipment specification and procurement experience.

EDUCATION

Master of Electrical Engineering Nantes University, France	http://www.polytech.univ-nantes.fr/		2002
Scientific Preparatory Class Brest, France			1999
Scientific Baccalaureate Brest, France			1997

EMPLOYMENT HISTORY

ATALAND	December 2012 – Current
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ATALAND is a society created to provide services for Rail and more broadly for the Transport sector. ATALAND works at all stages of the project, from design to commissioning and supervision.

Manager of ATALAND (please visit our website www.ataland.fr)

We currently work for the deployment of the GSM-R in France. ATALAND is in charge of :

- *the commissioning of 15 Base Station Controller (BSC)*
- *the validation of construction files*
- *updating the technical specifications of the project*
- *compiling a set of best practices facilitating works*

ATALAND also provides targeted technical and human training.

VINCI Energies	July 2007 – December 2012
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VINCI Energies is one of the VINCI Group companies. Market leader in France and a major player in Europe in energy and information technologies, VINCI Energies supports its clients at every stage of their projects. Workforce is about 32,000 employees, and net sales were about €4,301 Million in 2007.

GSM-R Project Director – SYNERAIL

SYNERAIL is a company owned by VINCI (30%), SFR (30%), AXA (30%) and TDF (10%). France GSM-R is a Public Private Partnership contract with Réseau Ferré de France (RFF). This contract covers financing, building, operating and maintaining the GSM-R system. It will be built gradually between 2007 and 2014 over 14.000km of conventional and high-speed lines. Works worth a total of an estimated 500 MEUR. Operation and maintenance represent 520 MEUR in total for 15 years.

⇒ Please visit the company website (sorry not available in English) : <http://www.synerail.com>

Responsibilities during the offer

VINCI, with TDF, AXA and SFR, put a bid and have been awarded on 2007 the Design, the construction, the operating and the maintenance of the GSM-R in France (> 1 MUSD).

During the offer, I provided engineering, financial and juridical support as the leader of the telecommunication department.

Responsibilities during Design and Conception

- Provide technical management for the design and the conception of all elements of the GSM-R system, namely MSC, BSC, BTS, transmission, radio : a High Level Design document (HLD) has been written as a result of this global reflexion,
- Coaching of a design engineers team for outdoor and tunnel design,
- Resolving with the team and the customer issues with interoperability, border effects, etc.
- Innovation and improvements for the customer to have a better service (battery, redundancy, security, etc.),
- Provide technical management for a low level design in the following fields: civil, infrastructures, radio, tunnel design, equipment supervision, BSC building, etc.
- Management of all validation process for GSM-R equipment (shelter, outdoor cabinet, tower, AC/DC cabinets, BTS 6000 and BTS 9000 from Kapsch, Optical equipment, antennas, Master and Remote units in tunnels, etc.),
- Management of all construction process across the lines before deployment at different engineering steps : site design, structure calculation, technical specifications realisation,
- Suppliers selection for all equipments listed above: request for information, request for quotation, offers analysis, vendors and suppliers short listing, cost optimization,
- Prototype organisation and qualification,
- Partnerships agreements,
- Bid team management,
- Coaching of a local multidisciplinary team of engineers for conception,
- Coaching of an external team of engineers for design,
- Maintain relationships with the customer to ensure the project is well designed

Responsibilities during Deployment

- Follow the performance of 3 subcontractors to ensure quality & time respect,
- Overall deliverables check,
- Ensure to respect the KPI and follow-up the good execution of the project,
- Handle and organize meeting with the customer (RFF),
- Handle and organize communication and meeting with town halls,
- In-house engineering

Achievements

- High Level Design for the global GSM-R system, including BSS, NSS, transmission and radio,
- Low Level Design for major elements of the GSM-R system, including BTS and BSC and interconnecting network: 80 specifications have been written in different fields: civil, transmission, radio, supplies, security, BSC, etc.
- Technical workshops and design review meetings,
- Fostered a culture of development in the local team, ensuring that staff progressed in competence and confidence,
- Sites audits and products qualification,
- 7 contracts now in progress with suppliers – 20% saved on over the first offer
 - Antennas: Kathrein, Powerwave, RFS, Jaybeam
 - Optical Master Unit and Remote Unit: Commscope
 - AC/DC power supply: Eltek & Emerson
 - Outdoor cabinet: Grolleau
 - Towers: RFS, Retis, Inframet, Metalogalva
 - Shelter: Smitt, Seifel
 - FH: Alcatel Lucent

BTS deployment Project Director – VINCI Energies

In charge of all SFR BTS deployment in the west part of France. SFR is a national mobile operator (18.000 radio sites). Responsible for the customer satisfaction and project profitability. This project consisted in negotiating 46 sites and building 50 in 2008.

Responsibilities

- Manage design and installation of mobile network infrastructures for the operator SFR in several central regions of France
- Manage a team of 12 persons
- customer prime communication interface
- project team organization
- project progress review meetings
- project scheduling
- cost control and invoicing
- contract management
- works subcontracting,
- equipment procurement
- logistics definition and follow-up
- training programs organization
- installation and commissioning staff mobilization
- Civil Works problem solving as required during the project

Achievements

- 46 BTS sites negotiated
- 50 BTS sites built
- Turnover : 3,5 million € for personal activity in 2008
- Reduced supplier base by 10% in 2008

Tendering Director - VINCI

In charge of a Bid Team addressing Telecom integration, Infrastructure construction and maintaining projects in France and Europe,.

Responsibilities

- Management of 6 people

Achievements - Key successes

- Orange Operator fixed network maintenance for 10 years
- GSM-R design, deployment, operating and maintenance in France : 5 years work and 15 years' operating and maintenance
- 300km highspeed line design, construction, operating and maintenance, south-west of France : 40 years' operating and maintenance

Project Manager - CITELUM**Jul 2005 – Jul 2007**

Originally, "Electricité de France" wished to strengthen its presence in the public lighting and traffic signalling sector, and thus in 1993 created the CITELUM Group.

Present both in France and abroad, CITELUM has become the leading group providing specialized services for urban lighting, signalling and urban transport management.

Today, the CITELUM Group, a subsidiary of Veolia Environnement and EDF via DALKIA, manages 2.2 millions lighting points across the world. Prague, Venice, Brasilia, Paris, Bordeaux are just a few of the major cities who have placed their confidence in us.

Responsibilities

- Project Director for a mission in relation with the T2 tramway extension, south of Paris :
 - Detailed studies for signalling and priority organisation at crossroads
 - Monitoring and inspection work
- Overall Project Manager for the national motorway traffic radio for ESCOTA, south of France. In this full management project, I was in charge of providing all the services related to the modernisation and the extension of the motorway traffic radio :
 - Information collection, measure realization and data analysis to provide a genuine overall design
 - technical studies in accordance with the needs of the customers
 - Assistance when choosing suppliers: organisation of tender discussions, production of call for tender dossiers, tender analysis, comparative studies,
 - Coordinates site activities and assures that all disciplines directly involved in the project are in phase with the project goals and objectives
 - Provide technical assistance to the Customer and any other suppliers that provide services associated with the civil and transmission work activities

- Monitoring and inspection work: taking over of completed work, audit and control of work carried out.

Achievements

- Global design for 4 T2 crossroads
- Studies, monitoring and inspection work for 80 sites along 4 motorways

Teacher	High school and French navy in-housing centre	Sep 2002 – Jun 2005
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The school "La Croix-Rouge" is ranked among the major establishment in Brittany – France with more than 4.300 students. The French Navy in-housing centre aims at giving employees the opportunity to have new responsibilities in their profession.

Responsibilities

- Secondary and High school teacher in electrical engineering
- In-housing teacher in the French Navy in-house centre. Electrical engineering teaching. Personally realise national exams subjects
- In charge of examinations

Key Achievements

- Personally managed relations with the techno pole of the city, in order to build synergy between the spheres of industry and teaching
- Helped to prepare students for the future workforce by introducing new technology, encouraging interactive group-work for problem-solving or organizing visits of plants.
- Maintaining up-to-date subject knowledge and researching new topic areas, resources and teaching methods

Trainee Engineer

Thales Underwater Systems - France

Feb – Aug 2002

Thales Underwater Systems (TUS) is an international defence manufacturer specialising in sonar systems for submarines, surface warships, and aircraft as well as communications masts and systems for submarines. TUS has sites in the United Kingdom, France, and Australia. TUS had annual sales of €400 million in 2006 and employed around 2,100 people.

The goal of this internship was to study, program and set up an IT system to manage sonar emission units.

Responsibilities

- Contacts with potential suppliers
- Minimum specifications of the product
- Product choice

Key Achievements

- Choice of a product based on PC104 card
- System programming
- Client/Server program creation to allow the system to communicate via Ethernet
- System testing

OTHER INFORMATION

Languages

French: native

English: fluent

Job preferences

Job category: consultancy in the Rail/Route sector

Job Type: mission

No notice

Daily rate: depending on the project

Desired Location: Europe

Willing to relocate: yes

Background and experience

Education Level : Master's Degree



High School Name : Polytec'h Nantes (Nantes University)

<http://www.polytech.univ-nantes.fr/>

Major: Electronics and Telecom Engineering ; Transport sector

City: Brest

Country: France

Graduation Date: 20/06/2002

Hobbies / Associative Life

Surf, jogging, travel (USA, Europe, Australia)

Red Cross emergency volunteer

Other

Single

No child